



CITY OF HOPE NATIONAL MEDICAL CENTER

150 EAST DUARTE ROAD • DOWNEY, CALIFORNIA 91704 • (818) 269-8111

October 28, 1988

Dear Mr. Dixon:

I'm writing to tell you of our experience with the perineal ointment, Calmoseptine. As an ET Nurse in our research oncology facility, I'm frequently consulted for various problems where this ointment has proved quite effective in reducing symptomology and promoting healing.

The three main areas where we consistently use the ointment are: 1) incontinence, either urinary, stool or both, 2) perineal, vaginal or perirectal fistulas (skin management) and 3) draining wounds (skin protection).

The routine use of Calmoseptine for incontinence has markedly decreased symptoms of excoriation and pain, as well as maintenance of intact skin when area is consistently insulted by waste products. There is also the additional advantage of it being within a very cost-effective price range.

The tremendous insult to skin and underlying areas in the vulva, perineum and anal area from fecal or urinary fistula can be overwhelming. We've seen phenomenal relief of pain and reduction in skin denuding, often after only a short course of this ointment. It continues to protect while allowing the skin to heal.

Often with a draining wound, the physician may prefer to maintain status quo, but requests skin protection from either the drainage or solutions used to cleanse the wound. We've used the Calmoseptine as a cost-effective barrier around these wounds and it can easily be reapplied at dressing changes.

This product will be useful in other areas where skin protection from irritating secretions is vital to promote healthy skin. Thanks for providing samples and the opportunity to order in quantities required for a reasonable cost.

Sincerely,

Betty RN, BS, CETN
Enterostomal Therapy Dept.

BR/cb